



**NANGIA & CO LLP**

# Corporate Profile

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[www.nangia.com](http://www.nangia.com)

## About Us

Nangia & Co LLP is a premier professional services firm, with a legacy of four-decades of adding value to its expansive clientele comprising private and public sector companies, funds, government organisations and multilateral bodies. Since its inception in 1984, the firm has evolved and emerged as one of India's finest business advisory firm, providing expert services in Assurance, Taxation, Regulatory, Risk advisory, M&A, Investment Banking & Cybersecurity (CERT-In certified), Data Protection, Technology Consulting, AI Strategy, ESG & Climate Solutions.

The Firm has a strong Indian presence with offices located in 9 cities, viz. Noida, New Delhi, Gurugram, Bengaluru, Mumbai, Chennai, Dehradun, Pune and Hyderabad.

Our people, 1500+ and growing, drive our success. With deep expertise across service lines, our team delivers clear, timely and actionable advice, ensuring quality in every client interaction.

Nine years in a row, we have been rated as the leading Tax and Transfer Pricing Firm by the International Tax Review, UK.

We are FCPA & UKBA compliant.

We pride ourselves on adapting global expertise and international best practices to a deeply Indian business ethos that places clients at its core.

Four-Decades  
Legacy



3000+  
Global Clients



1500+ people  
led by  
45 leaders



Pan India  
coverage



Multi-Service  
Specialization



Technology-Driven  
Solutions



# What we do



**Taxation**



**Transfer Pricing**



**Audit & Assurance**



**Regulatory**



**M&A, Investment  
Banking & Transaction  
Advisory**



**Valuation**



**IPO Services**



**Risk Advisory**



**Digital Transformation**



**CFO Services**



**Sustainability &  
Climate Solutions**



**Government & Public  
Sector Advisory**



**Startup Ecosystem  
Solutions**



**Automation Solutions for  
Regulatory, IDT and  
Compliance Management**



**Accounting Outsourcing  
& Managed Services**





# 01 | Taxation

- *Direct Tax Advisory & Compliance*
- *Indirect Taxes, GST, Customs & Foreign Trade Policy*
- *Global Mobility Services*
- *Private Client Services*

## Direct Tax Advisory & Compliance

Direct Tax or Income Tax is a vital component of India's tax framework, impacting individuals, corporates, partnerships, and more. Our income tax consultants stay updated on the evolving domestic and international tax landscape, offering expert guidance and tailored solutions.



### Corporate Tax

- » Offer end-to-end Corporate Tax services under Indian Income Tax laws.
- » Identify tax planning opportunities to reduce tax liability.
- » Advise on business reorganization for better tax outcomes.



### International Tax

- » Provide tax-efficient structuring for cross-border transactions.
- » Advise on outbound and inbound investments, financing, dividend repatriation, capital reduction, buy-backs, and currency matters.
- » Help optimize cross-border supply chains.
- » Support with international tax dispute resolution.



### Representation & Litigation Support

- » Offer full support for tax litigation and representation.
- » Represent clients before tax authorities, Commissioner (Appeals), ITAT, High Courts, and Supreme Court.
- » Handle matters related to Advance Rulings and support at all litigation stages.



### Transaction Tax

- » Advise on mergers, demergers, business/asset/share sales, and investment structuring (inbound/outbound).
- » Conduct tax due diligence (vendor or buy-side) and post-deal integration.
- » Assess tax risks and exposures in transactions.
- » Review and comment on transaction documents focusing on tax aspects, representations, warranties, and indemnities.
- » Provide reports, opinions, and status updates/certificates.

# Indirect Taxes, GST, Customs & Foreign Trade Policy

We provide complete Indirect Tax services, assisting multinational and domestic clients across industries, optimize their tax strategies. Our services cover advisory, compliance, litigation support (including representation), health-checks, due diligence, refund processing, credit reviews and audit support.

## GST Advisory

- » GST implementation for new entities; review for existing ones.
- » Conduct GST health checks and credit reviews.
- » GST due diligence (buy-side/sell-side) to assess risks and opportunities.
- » Advisory on: Stock transfers, classification, valuation, input tax credit (ITC); Registration, refunds, exports, cross-charges, job work, reverse charge.
- » Supply chain cost optimization and contract review from GST lens.
- » Advice on compliance automation and creation of SOPs.
- » Structuring EPC/turnkey projects and pre-bid tax planning.
- » ITC-02 filing in mergers, demergers, or amalgamations.
- » GST trainings and help desk setup.

## FTP & SEZ Advisory

- » Advice on customs duties, import-export procedures, and duty-free schemes.
- » Representation before DGFT's Policy Relaxation Committee.
- » Support for setting up units in SEZs, GIFT City, EOU, and STP schemes.
- » Filing under DGFT schemes (DFIA, EPCG, etc.).
- » Assistance with duty credit scrip trading and compliance.

## GST Compliance

- » GST registration and amendments, including ISD, TDS/TCS registration.
- » Monthly tax computation and return filings (GSTR-1, 3B, etc.).
- » E-way bill generation and reconciliation of GSTR-2B vs 3B.
- » Annual returns filing (GSTR-9, 9C).
- » GST refunds (exports, inverted duty, excess balances, etc.).
- » E-invoicing support: impact analysis, training, ERP modifications.

## Customs & Trade Compliance

- » IEC and AEO certification; import licenses for restricted goods.
- » Reassessment/finalization of Bill of Entry with customs.
- » Classification of goods under customs for duty calculation.
- » Valuation and compliance in Special Valuation Branch (SVB) cases.
- » Assistance with FTA and Preferential Trade benefits.

## Litigation Support (Tax Dispute Resolution & Representation)

- » Legal strategies for dispute resolution.
- » Support in GST & Customs audits, enquiries, assessments.
- » Representation before: DGFT, DRI, SVB, other tax authorities.
- » Drafting/filing Advance Ruling applications and representations.
- » Replying to show-cause notices and appeals.
- » Litigation support before Tribunals, High Courts and Supreme Court, including coordination and briefing Senior Counsel.

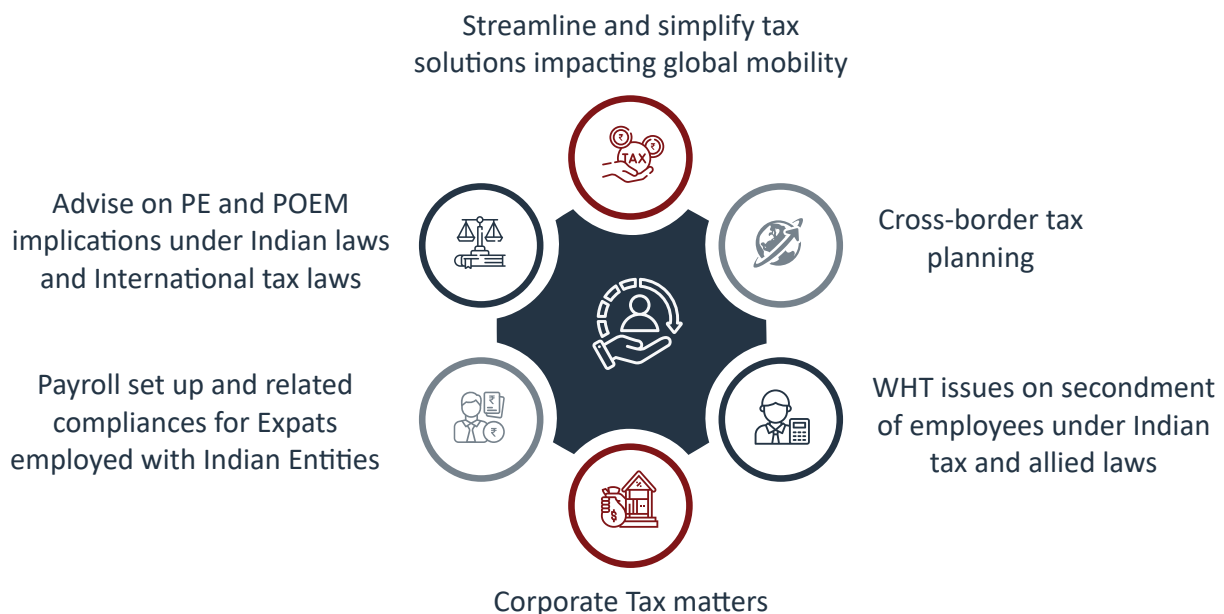
## Global Mobility Services

Our experts specialize in helping clients manage their human resource by developing unique solutions customised to the client's needs, in an efficient and compliant manner. We offer a comprehensive range of services to ensure compliance for both employers and expatriate employees.

### Scope of Services

- Annual Tax Return Filing
- Shadow Payroll Setup/ Calculations
- Exit Tax Compliance Certificate
- Tax Consultation Call-Arrival/Exit
- Monthly tax withholding calculation
- Social Security Services\*
- India Tax Registration
- Tax Equalisation/ Hypothetical Tax Calculation
- Immigration Services\*

\*preferred partners

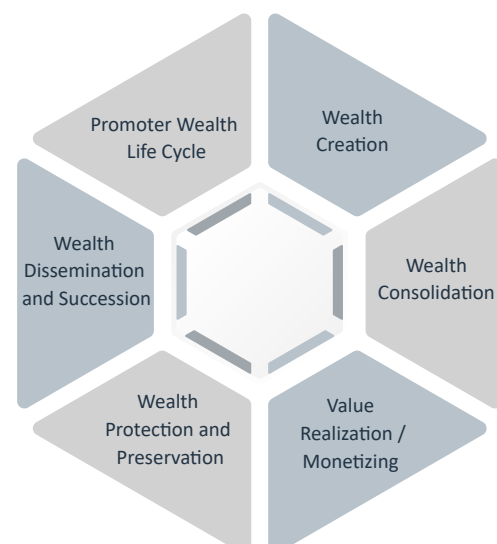


## Private Client Services

### Services:

- Multi-service solutions customized for promoters and family businesses
- Family legacy preservation and growth strategy development
- Wealth, governance, and succession planning with discretionary advisory services
- Family office establishment and operational support
- Strategic succession planning and generational wealth transfer
- Group structure optimization and promoter holding alignment for value consolidation

### Wealth Life Cycle management across all stages including:



The background features a glowing blue fingerprint in the upper left, a grid pattern, and a candlestick chart with red and blue bars. The overall aesthetic is high-tech and digital.

# 02 | Transfer Pricing

# Transfer Pricing

Our Transfer Pricing experts assist Indian and multinational corporations in developing and implementing viable transfer pricing policies, harmonization of existing ones and adopting new transfer pricing structures or alignment of prices with business restructuring.

## Transfer Pricing Compliance

- » Reviewing transfer pricing positions and international transactions.
- » Analyzing group structure and industry to assess functions and risks.
- » Determining the best method for arriving at arm's length pricing for transactions.
- » Conducting economic and financial analysis on selected comparables.
- » Pricing analysis for tangible and intangible goods, intercompany services, and financial transactions.
- » We help maintain robust documentation and issue the Accountant's Report (Form 3CEB) in compliance with the Indian Income Tax Act, 1961.
- » We also assist clients with maintenance and filing of Master file (form 3CEAA, 3CEAB, 3CEAC, 3CEAD, 3CEAE).

## Transfer Pricing Planning and Supply Chain Restructuring

Transfer Pricing planning aims to align business and pricing models, reducing risk and tax costs. Supply Chain structuring minimize compliance expenses and penalties. Our Transfer Pricing planning and supply chain structuring services include:

- » **Litigation Support / Transfer Pricing Controversy Management**
  - Help clients manage tax disputes strategically.
  - Support during audits and appeals at TPO, DRP, CIT(A), ITAT, and High Court.
- » **Advance Pricing Arrangements (APA)**
  - Help clients gain certainty in Transfer Pricing through APAs.
  - Support from pre-filing to final agreement, including rollback options (up to 9 years).
  - Work closely with tax authorities to develop and negotiate APA strategies.
- » **Mutual Agreement Procedure (MAP)**
  - Support clients in resolving cross-border Transfer Pricing disputes.
  - Leverage India's tax treaties with 70+ countries.
  - Assist MNCs with MAP applications and coordination.
- » **FIN 48 Assistance**
  - Help companies identify and manage uncertain tax/Transfer Pricing positions.
  - Support with FIN 48 risk assessment and documentation.
  - Assist with compliance and audit preparation.
- » **Transfer Pricing Valuation Services**
  - Support in valuing shares, businesses, and intangibles during restructuring.
  - Ensure compliance with Transfer Pricing and tax rules during changes in operations or investments.
- » **BEPS-aligned TP Documentation**
  - Assist in aligning documentation with BEPS Action 13 (three-tier model).
  - Identify inconsistencies and reduce risks in global Transfer Pricing policies.



03 | Audit & Assurance

## Audit & Assurance Services

A corporate's journey to success is governed by adapting to complex and broadening regulatory requirements. We can assist you meet these demands by providing a timely and constructive challenge to management, a robust and clear perspective to audit committees, and transparent information to your stakeholders and investors.

As a firm, we have expert knowledge and extensive experience to help with complex reporting issues involving IND-AS, IGAAP, US-GAAP and IFRS.

**We provide the following Audit and Assurance Services:**

- 1 Statutory Audits, Tax Audit and Reviews of Financial Statements 
- 2 Group Reporting 
- 3 Risk Assurance Services/ Internal Audit 
- 4 Management support for Internal Financial Controls testing 
- 5 Financial Due Diligence 
- 6 Accounting Advisory Services 
- 7 Business Process Outsourcing 
- 8 Pre IPO Support 
- 9 Impairment Analysis and Support 
- 10 Contract Review and Analysis 
- 11 Other Solutions 

A gavel is positioned in the center-right of the frame, resting on a computer keyboard. The background is a dark, blurred city skyline at night, with a prominent yellow line graph overlaid on the left side. The entire scene is illuminated with a warm, orange-gold light, creating a bokeh effect from the city lights and keyboard keys. The text '04 | Regulatory' is overlaid on the left side of the image.

# 04 | Regulatory

Our Regulatory Advisory services encompass a wide range of support to help businesses navigate complex regulatory environments and compliance with evolving laws.



### **Exchange Control Advisory (FEMA and FDI Policy)**

- Obtaining approval under FDI Policy, 2020
- Capital structuring based on sectoral conditionalities under the FDI Policy



### **Compounding and Representation Services**

- Compounding of contraventions under FEMA and Company Law
- Representation before regulators such as RBI and Registrar of Companies



### **Business Entity Services (set-up, closure, liquidation, registrations, licenses)**

- Entity Incorporation
- Assistance in removal of name of company from register of companies under strike off process
- Providing support in voluntary winding up of the company and advising requisite actions under IBC
- Advisory and implementation support in obtaining status of dormant company



### **Corporate Compliance and Secretarial Support**

- Advising and assisting in compliances pertaining to Issue of Securities through Rights/Bonus/ Preferential allotment
- Undertaking compliances with respect to declaration of Dividend to the shareholders
- Drafting/ Altering the Charter documents- Memorandum of Association (MOA) and Articles of Association (AOA)
- Obtaining approvals and exemptions under various provisions of Companies Act, 2013



### **Public Policy**

- With the aim of improving Ease of Doing Business, promote domestic manufacturing and encourage exports, the Government of India and various state Governments are actively working on public policy interventions.
- Our team of professionals help clients navigate through the dynamic policy landscape and assist with:
  - Representation before Ministries/ Regulatory authorities, Office of Government Affairs
  - Central and State Government Incentive Support
  - Structuring of/and approvals for inbound and outbound investment
  - Sectoral Advisory and Approvals
  - Digital Personal Data Protection – due diligence, legal advisory and implementation support
  - Setting up Global Capability Centers (GCCs)
  - Setting up Units in IFSC (GIFT City)
  - Registrations under Make-In-India Order for Public Procurement
  - Preparation of White Papers for Industry Associations

05

M&A, Investment Banking,  
Transaction Advisory

We are a One-Stop Deal Advisory Firm providing a complete suite of services across all types of transactions including but not limited to PE/VC fund raise, IPO Advisory, M&A advisory, Structuring, Valuation, Post-Acquisition Integration, PE/VC fund syndication, etc.

## Our Services

### Fund Raise (PE, VC, Family Office, Structured Finance)

- End-to-end advisory for fundraising.
- Position companies strategically to attract capital.
- Showcase key business strengths and scalability to investors.
- Leverage extensive VC, PE, and family office networks worldwide.
- Align company vision with investor goals for optimal partnerships.
- Structure deals and negotiate to achieve targets on valuation, dilution and all other contractual rights.

### Mergers & Acquisitions (M&A) – Sell Side

- Leverage deep relationships with industry leaders to get partners aligned with our client's strategic requirements.
- Collaborate closely with clients to understand shareholder goals and identify strategic investors or acquirers.
- Position companies for synergy, facilitate peer comparisons, oversee valuation, diligence, negotiation, documentation, and deal closure.

### Mergers & Acquisitions (M&A) – Buy Side

- Working with leading companies to assist in identifying and connecting with potential target companies for acquisitions and alliances.
- Supporting diverse strategic objectives through customized, end-to-end advisory.
- Enhancing market position and accelerating growth via inorganic strategies.
- Diversifying offerings into new business segments.
- Expanding geographic footprint.
- Unlocking value chain synergies.

### IPO Readiness & Project Management

- We act as a Project Management Office for our clients on their IPO journey.
- We manage internal preparation (financial, structural, compliance) from a regulatory perspective so that there are no negative surprises when starting the IPO process.
- We advise on valuation expectations, optimal IPO size, and efficient use of proceeds.
- We help screen and select the right investment banks and legal firms for the process.
- We help formulate an optimum equity value story to maximize investor interest and success probability.

The background features a digital cityscape with tall, glowing skyscrapers in shades of blue and cyan. A prominent orange line graph with several peaks and valleys is overlaid across the center of the image. The overall aesthetic is high-tech and modern.

# 06 | Valuation

We assist companies in identifying, measuring, and unlocking the value of their assets through independent, well-supported valuations. Our robust valuation procedures adhere to globally recognized standards, ensuring precision and reliability in every engagement.

### 01 ▶ **Business Valuations**

- Business Valuations through the cost, market or income (DCF) approaches

### 02 ▶ **Valuations for Financial Securities & Derivatives**

- Valuation of Listed and Unlisted stock
- Bond Valuation
- Futures, Options and Forward contracts
- Debt Valuation

### 03 ▶ **Purchase Price Allocation for M&A**

- PPA services required by :
  - International Accounting Standards Board (IASB)
  - International Financial Reporting Standards (IFRS)
  - US GAAP for all acquisitions

### 04 ▶ **Private Equity Valuations**

- Impairment Review
- Financial modelling and analysis of equity and equity-linked securities
- Valuation of Illiquid Assets
- Independent valuations for IPOs and divestitures

### 05 ▶ **Valuation of ESOPs and Sweat Equity**

- ESOP for Taxation
- ESOP accounting- Intrinsic
- Value and Black Scholes
- ESOP valuation as per IFRS 2, FASB ASC Topic 718

### 06 ▶ **Tax, Transfer Pricing, Company Law matters, Courts and Tribunals**

- Valuation for Capital Gains tax and Transfer Pricing purposes
- Tax restructuring valuation
- Valuation under Companies' Law
- Valuations for Courts and Tribunals

### 07 ▶ **Valuation of Brands, Intangible Assets and Intellectual Property**

- For balance sheet purposes
- For mergers and acquisitions
- For Licensing and Franchising
- For Obtaining Finance

### 08 ▶ **Valuation for IBC purposes**

Valuations of :

- Land & Building
- Plant & Machinery
- Financial Assets
- Intangibles
- Enterprise Valuations

### 09 ▶ **Valuation for Transaction purposes**

Valuations for :

- Mergers & Acquisitions
- Joint Ventures
- Collaborations
- Fund Raising
- Business Sale & Purchase
- Voluntary Assessments
- Asset Liquidation

The background is a complex digital scene. It features several glowing orange gears of various sizes, some in sharp focus and others blurred. A prominent, large, upward-pointing arrow is rendered in a bright orange-gold color. The overall color palette is dominated by deep blues and vibrant oranges, with numerous light trails and bokeh effects that suggest a high-tech, data-driven environment.

07 | IPO Services

Each IPO journey is unique. Supported by cross-functional teams, we act as a Project Management Office for our clients on their IPO journey.

## Preparation Stage

- Help companies prepare for Pre-IPO/IPO funding.
- Advise on 5-year projected financials for valuation.
- Review valuation based on industry trends, market appetite, dilution, and multiples.
- Check IPO eligibility and guide on internal readiness for listing.
- Prepare Investor Memorandum covering business overview, future plans, strengths, management, projections, etc.
- Advise on SEBI/Stock Exchange guidelines like net worth, capital structure, profits, etc.
- Guide on preparing revenue/cost models, cash flow, and P&L analysis.
- Advise on financial ratios (ROE, PE, EPS, EBITDA, etc.) and industry benchmarking.
- Prepare due diligence checklists and assist in compliance and governance.
- Review IPO objectives and fund utilization plan.
- Advise on IPO structuring – Fresh Issue vs OFS.
- Guide on capital and bonus issue structuring.
- Identify Capex plans and risk factors; suggest mitigations.
- Review basis for share pricing – book value, peer price, lot size, etc.

01

## IPO Execution / Design & Placement

- Help appoint intermediaries and file required documents.
- Assist in due diligence and offer document preparation.
- Guide on converting company from 'Private Limited' to 'Public Limited'
- Appoint peer-reviewed auditors, IFRS/IND-AS experts, and independent directors.
- Coordinate with auditors for financial restatement as per SEBI.
- Assist with appointment of KMPs, legal counsel, registrar, NSDL/CDSL, bankers, etc.
- Help identify and onboard Pre-IPO investors, anchors, AIFs.
- Support with required agreements (Underwriting, Registrar, RTA).
- Advise on pricing band and valuation decisions.
- Assist in setting up escrow account and collecting certificates from professionals.
- Support board/shareholder resolutions and approvals from SEBI/ROC.
- Guide on IPO timeline, launch date, marketing, and fundraising strategy.
- Assist with roadshows, investor meetings, media, PR, and investor presentations.

02

## Post-Listing Support

- Maintain investor relations and organize follow-up roadshows.
- Manage investor expectations and fund utilization.
- Ensure transparent reporting and disclosures as required.

03

The background is a complex digital visualization. It features a dark blue and black color palette with vibrant cyan and magenta highlights. A dense network of thin, glowing lines crisscrosses the frame, creating a sense of depth and connectivity. Scattered throughout are various letters and symbols in different colors (cyan, magenta, white), some appearing as if they are floating or being processed. On the right side, there are large, semi-transparent wireframe structures that resemble stylized letters or data nodes, adding a three-dimensional feel to the overall aesthetic.

08

## Risk Advisory

- *Forensic Advisory*
- *Cybersecurity and Data Protection*

# Forensic Advisory

In today's dynamic environment, changing business models and increasing regulatory landscape, risk management is a high priority for audit committees, board members and senior management of the organizations.

## Our Services

### Corporate Investigation Services

- Vigilance Mechanism
- Employee Fraud & Misconduct Investigations
- Anti-Trust and Competition
- Prevention of Sexual Harassment (POSH)

### Fraud Risk Assessment

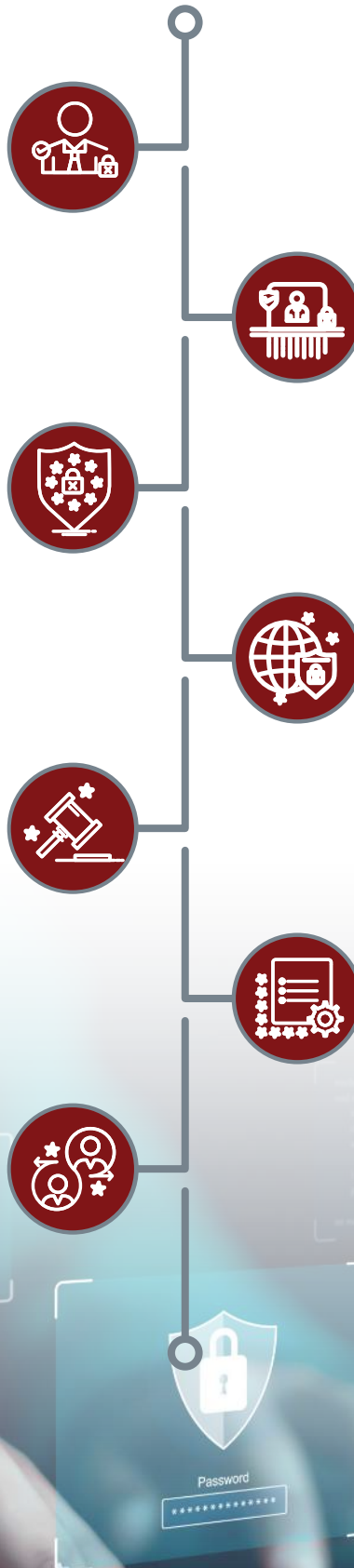
- Entity and Process Level Fraud Risk Assessment
- Diagnostic Reviews
- Fraud Awareness Trainings and Workshops

### Regulatory Issues

- Anti-Bribery Corruption
- Anti-Money Laundering
- Environmental, Social and Governance (ESG)
- IBC Related Services
- Lender Assurance
- Insider Trading

### Dispute Advisory Services

- Managed Document Review
- Quantification of Damages and Claim Preparation
- Privilege Consulting
- Expert Testimony



### Corporate Intelligence

- Third Party Reputation Checks
- Due Diligence
- Senior Management Due Diligence

### Forensic Technology Services

- Data Preservation
- Incident Response, Data Breach and Cyber Investigations
- Digital Forensic and E-Discovery
- Forensic Data Analytics

### Transaction Forensic Services

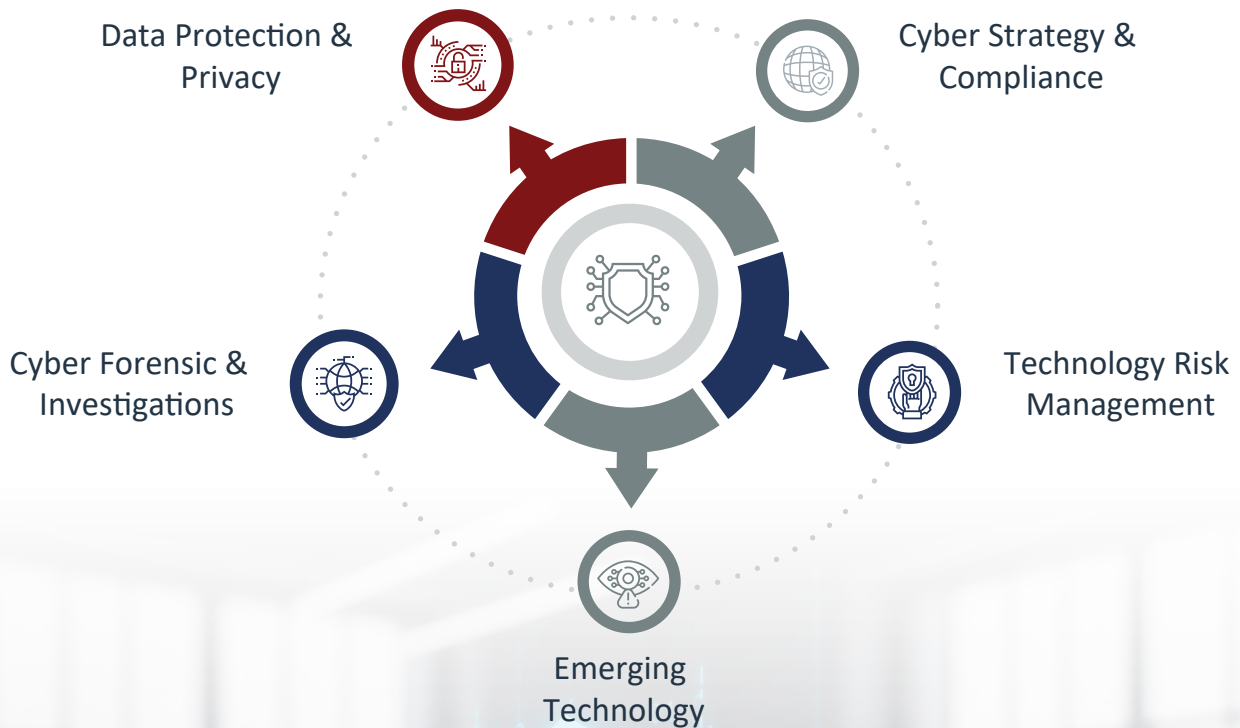
- Investigative Due Diligence on Potential Investee
- Anti-Bribery and Corruption Due Diligence, Continuous Monitoring, Trainings and Workshops
- End-Use Monitoring
- Sustainability Due Diligence, Shareholders' Agreement Compliance

## Cybersecurity and Data Protection

Every business, regardless of its size, is a potential target of cyber attacks and possesses assets that criminals may seek to exploit. These assets could range from money and financial information to personal information of staff and customers, or even the business' infrastructure.

We empower organisations to diligently manage vulnerabilities and ensure their security by safeguarding businesses with comprehensive risk assessments, compliance frameworks and security solutions.

### Our Cybersecurity Services Cover:





09

# Digital Transformation

- *Technology Consulting*
- *AI Strategy Consulting*

We help the clients to formulate their IT strategy and implement the systems at multiple levels by providing them solutions in overall Digital Transformation.

## Technology Consulting

### Digital Transformation

#### 01 Strategic Technology Planning & Roadmaps

- Enterprise IT architecture
- Multi-Year Technology Roadmaps: Digital transformation, IT infrastructure modernization, and business continuity/disaster recovery (BC/DR)
- Implementation Excellence: Technology upgrades, optimized team structures, and robust change management processes
- Business-Technology Alignment

#### 02 Digital Transformation & Process Optimization

- Enterprise-Wide Assessments
- Digital Maturity Benchmarking
- Workflow Automation
- Cost Optimization

#### 03 Enterprise Architecture & Infrastructure

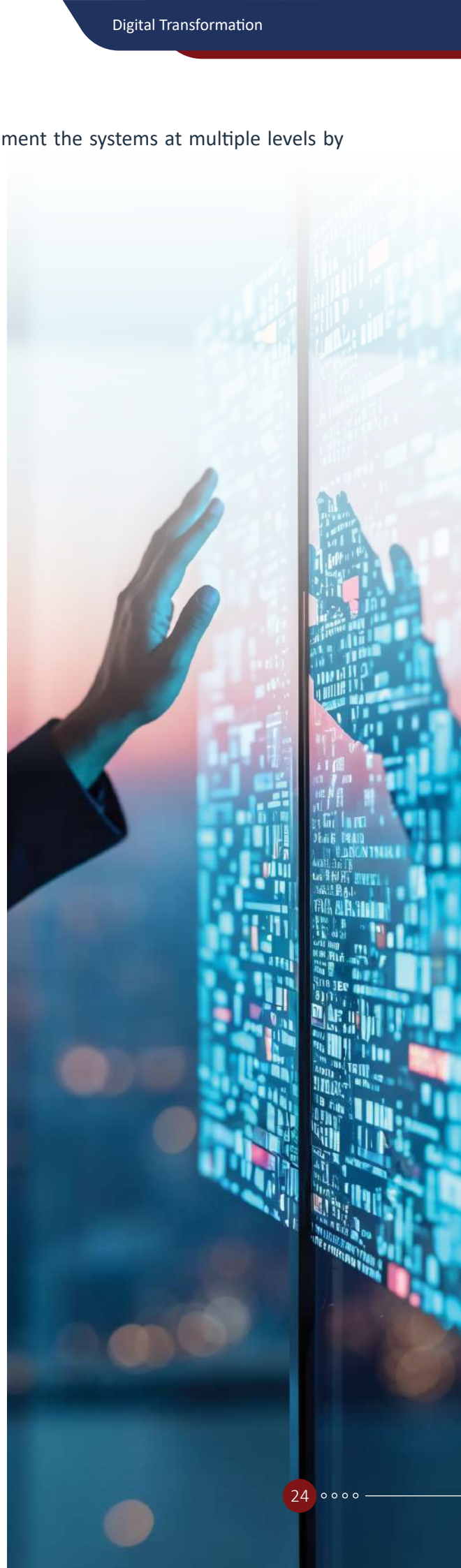
- Application Portfolio Optimization
- Cloud Adoption Strategies
- Infrastructure Modernization

#### 04 Technology Solutions

- Fintech & Digital Advisory
- IT Procurement Excellence: Procurement lifecycle - RFP development, vendor evaluation, and contract negotiation
- Enterprise Solution Implementation

#### 05 Technology Program Management

- Program Management Office (PMO)
- Portfolio optimization, strategic alignment, and timely delivery of projects
- Quality Assurance



## AI Strategy



### End-to-End Implementation of Data Ecosystems

- Data ecosystem implementation and governance framework development
- Real-time analytics and business intelligence platform development
- Data management strategy formulation and operational excellence



### Managed Services for Data & AI

- Data and AI infrastructure management services with peak performance optimization
- Proactive support systems and continuous technology updates
- AI security compliance framework aligned with industry standards
- Strategic AI operations management and performance monitoring



### Domain-Specific Computer Vision

- Real-time Computer Vision solutions for safety, compliance, and operational efficiency
- Industry-specific applications across manufacturing, healthcare, and oil & gas sectors
- Custom Computer Vision implementation and performance optimization



### Versatile Generative AI for Enterprise

- Enterprise-grade Generative AI engine development and customization
- Secure and scalable AI solution architecture for industry-specific applications
- AI-powered assistant, knowledge bot, and creative workflow implementation
- Generative AI strategy formulation and deployment optimization



A conceptual image for CFO services. It features a hand holding a glowing lightbulb balanced on a stack of coins. In the background, there are other stacks of coins and financial charts on a desk. The overall color scheme is blue and teal, with a warm glow from the lightbulb.

# 10 | CFO Services

Our CFO Services are designed to elevate the Finance function into a strategic enabler of enterprise value. Our service suite encompasses providing finance leadership, managing finance operations as well as transforming the finance function through the use of data and technology.



### Virtual CFO Services

- Senior-level finance leadership services
- Interim CFO services
- Specialized finance skillset deployment



### Finance Operations Outsourcing

- Across specific processes, geographies or end-to-end operations
- Automation using modern technologies and digital transformation
- Flexible service delivery models alongside or independent of Virtual CFO services



### Finance Transformation

Time-bound finance transformation interventions targeting measurable impacts in revenue growth, profitability, and operational efficiency.

Expertise includes:

- ERP implementation, optimization, and digital integration
- RPA and AI-based process automation for operational excellence
- Automated Visual MIS and performance dashboard development
- Enterprise Performance Management (EPM) including budgeting, planning, and forecasting
- Working capital cycle optimization across collections, payables, and inventory management
- Strategic cost optimization and efficiency enhancement
- Post-merger integration and synergy realization
- Due diligence and IPO readiness advisory services





# 11 | Sustainability & Climate Solutions

We offer expert guidance to help businesses navigate this landscape comprehensively and empower organizations to measure, evaluate, and communicate the economic, environmental and social impacts of their operations and set long term goals effectively.



### Corporate Sustainability

- Sustainability Framework development
- Double materiality analysis, stakeholder consultation and ESG benchmarking
- Sustainability Reporting aligned with nationally and/globally accepted sustainability standards and frameworks, such as GRI, SASB, BRSR, IFRS (S1 & S2), CSRD, ESRS etc.
- Internal Carbon Pricing (ICP) Module development
- Digital support for Supply-Chain sustainability management
- Manage greenhouse gas (GHG) accounting – S1, S2 and S3, carbon trading, and environmental compliance
- Assurance on Sustainability Report under AS1000
- Sustainable financing solutions such as Green Bonds, Green Funds, etc.
- Advice on Circular Economy
- Carbon Border Adjustment Mechanism (CBAM) advisory
- Assist in Climate Change (TCFD) and Nature (TNFD) related Financial Disclosure and Reporting
- Corporate Social Responsibility (CSR) advisory, policy development, implementation, and impact evaluation



### ESG Risk Assessment And Management

- Environment and Social Management Framework and Policy development
- Environment and Social Due Diligence (ESDD)
- Assistance in obtaining and improving ESG rating from rating agencies such as EcoVadis, CDP, MSCI, etc.



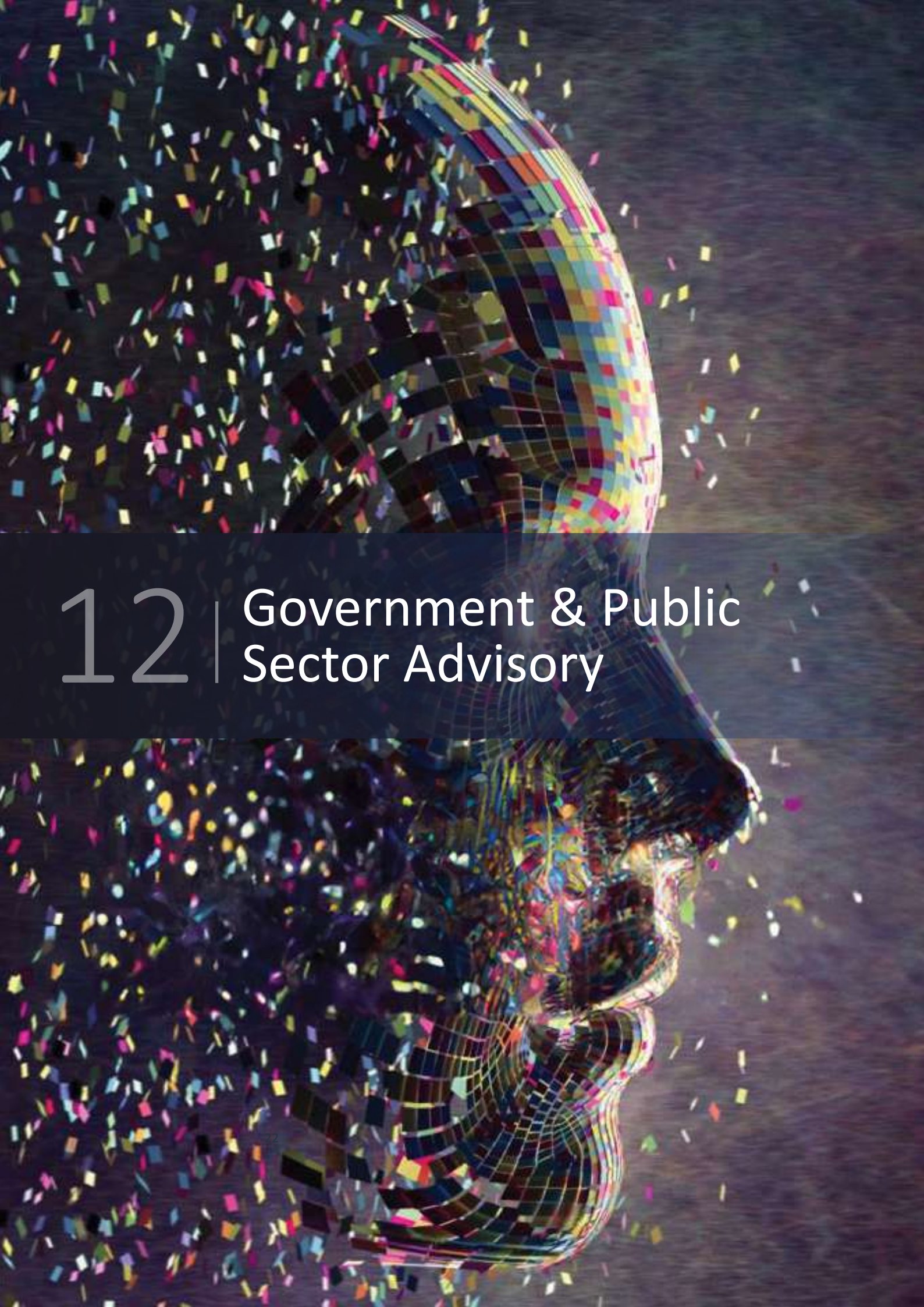
### Climate Change Advisory

- Formulate climate policies and resilience strategies
- Advice on climate-related risks and vulnerabilities and thereby developing climate change adaptation strategies and framework
- Assist during project preparation phase (project identification, pre-feasibility and feasibility studies, innovative climate financing options)
- Advise on Ecosystem based Adaptation (EbA) and resilience practices
- Advise on climate finance and investment
- Develop low-carbon technology roadmaps, process optimization, and innovative financing solutions
- Support climate action plans across sectors and digital tools for monitoring
- Assist in project selection and implementation



### Natural Resource Management (NRM)

- Corporate biodiversity and nature-based solutions
- Biodiversity Policy and Strategy Development
- No Net Loss (NNL) or Net Biodiversity Gain (NBG) Planning
- Ecosystem Services Review and Management Solutions
- Biodiversity Impact and Risk Assessment & Biodiversity Management Planning



# 12 | Government & Public Sector Advisory

Our global footprint and vast expertise in the Government and Public sector has made us a trusted advisor to governments, multilateral agencies, large public and private sector firms, and CSR funds to evaluate, execute and monitor projects across a wide spectrum of socio-economic sectors.

### 1. Infrastructure Development Advisory:

- **Urban Development**
  - Strategic urban planning
  - Program and project management (PMU/PIU support)
  - Financial and Transaction advisory
  - Policy and Regulatory advisory
- **Industrial Infrastructure Development**
  - Value Chain study
  - Market Assessment Study
  - Techno-Economic study
  - Feasibility study
  - Bid and Procurement Advisory

### 2. Agriculture & Rural Development:

- **Agriculture & Allied Services**
  - Sustainable Agriculture
  - Agriculture Infrastructure
  - Digital Agriculture
  - Market Linkages
  - Farmer Producer Organizations (FPOS) and Farmer Producer Companies (FPCS) Formation and Operationalization
  - Value Chain Development
  - Nutrition
- **Rural Development**
  - Rural Livelihoods
  - Rural Infrastructure Development
  - Rural Economic and Financial Empowerment
  - Skill Development & Entrepreneurship

### 3. Health Advisory:

- Climate Health
- Infectious Disease (ID) & Non Communicable Disease (NCD) Mgmt.
- Telemedicine
- Health Information Mgmt. Systems
- Health Communication

### 4. Capacity Development:

- Capacity and Training Programs
- Technology Enabled Learning
- Train the Trainers (ToT) Programme
- Knowledge Management

### 5. Tourism Advisory:

- Destination Development Strategies
- Sustainable Tourism Planning
- Information, Education & Communication Initiatives

### 6. Monitoring & Evaluation:

- Monitoring Framework Design
- Program/ Impact Evaluation
- Baseline, Midline, and Endline Studies

### 7. Corporate Social Responsibility (CSR):

- CSR Strategy Development
- Environmental & Social Returns on Investment
- Impact Assessment
- Internal Audit
- CSR Communication & Reporting
- CSR Management Software

### 8. Sports Advisory:

- Sports Ecosystem Development
- Marketing & Brand Management
- Sports Infrastructure Advisory

### 9. Aerospace & Defence:

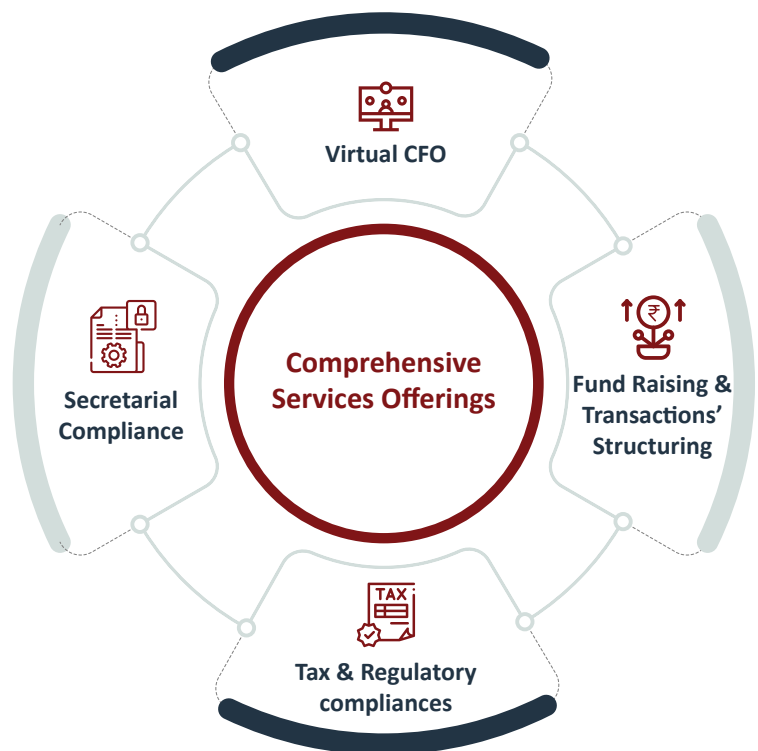
- Market Research & Entry Strategy
- Partner Search & Collaboration
- Regulatory and Policy Advisory
- Technology Facilitation



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Startup Ecosystem  
Solutions

Navigating this dynamic environment requires more than just innovative ideas; it demands a strategic approach to legal, regulatory, and financial compliance. Our extensive range of services is crafted to support startups throughout their entire journey—from incorporation and funding to scaling and beyond. We provide tailored solutions in areas such as fundraising, business set-up and structuring, outsourcing, tax advisory and regulatory & secretarial compliance, enabling startups to focus on growth while we take care of the complexities. Whether you're a first-time entrepreneur or an established player in the ecosystem, our expert team ensures you're equipped to succeed in this rapidly evolving market.



### Virtual CFO

- Bookkeeping and accounting
- Financial planning, budgeting, and forecasting
- Stakeholder-focused financial reporting
- Cash flow and working capital management
- Risk management and regulatory compliance
- Internal controls and process systems implementation
- Advisory on equity structuring and ESOPs



### Fund Raising & Transactions' Structuring

- Capital raising strategy and investor identification
- Deal structuring and negotiation
- Due diligence support
- Cross-border fundraising and structuring
- Valuation by certified IBBI valuers
- Pre-IPO advisory
- M&A, sell-side advisory



### Secretarial Compliance

- Company incorporation and statutory registrations
- Corporate governance and compliance management
- Maintenance of statutory registers and meeting records
- ROC and annual return filings
- RBI and FEMA compliance
- Secretarial audit support



### Tax & Regulatory Compliances

- Tax structuring and advisory
- Direct tax, transfer pricing, and indirect tax compliance
- Start-up-specific regulatory advisory
- DPIIT registration and Start-up India benefits
- Guidance on sectoral incentives for emerging industries
- Sector-specific compliance (Data protection and cybersecurity)
- Representation and litigation support



A hand is shown interacting with a futuristic, glowing green digital interface. The interface features a circular progress indicator with a checkmark, surrounded by a dense field of green data points and lines. The background is dark with various light effects, including bokeh and grid lines.

14 |

Automation Solutions  
for Regulatory, IDT and  
Compliance Management

By transforming workflows using technology, automation and data analytics, we help organizations replace compliance routines with real-time, error-resistant systems that enable faster, smarter regulatory responses.

## Our Tech Solutions/Tools

### 1. Global Compliance Management Solution (GCMS)

GCMS provides a framework to companies for managing their regulatory compliances. Global Compliance Management Software integrates Regulatory Intelligence & Legal Technology with support from 100s of Legal Partners globally.

By leveraging automated alerts, streamlined workflows, and real-time analytics, GCMS delivers measurable compliance and efficiency gains.

Key Benefits to Management / Board / Audit Committee:

- Holistic Compliance Obligation Identification.
- Live Interactive Dashboards & Reports.
- Regulatory Updates & Impact Analysis.
- Digital Compliance Records.
- Customized Views: Role-based dashboards for Boards, Leadership, Management and individual users.
- Built-in guidance for event-driven compliances.
- Knowledge Hub: Detailed write-ups on upcoming laws and compliance requirements.
- Independent assessment capabilities with third-party access for compliance reporting.
- Compliance Certification: Seamless generation of compliance certificates for Board Meetings and Audit Committees.

### 2. GST Notice Tracker Tool

Effortlessly manage GST compliances with a centralized, intelligent notice management solution.

### 3. GST Compliance & Reconciliation Tool

Ensure accuracy of GST filings with automated reconciliation between books and portal data.

### 4. AI based Analytics

The AI based Analytics solution is a technology-enabled solution designed to perform real-time analysis of large volumes of data across processes, transactions, or systems. This analytical tool focuses on every aspect of organizational spend thereby transform raw spend data into actionable insights that enhance efficiency, reduce waste, and strengthen bottom-line performance, ultimately driving higher ROI.

### 5. AI Driven Internal audit analytical tool

We help organizations improve the efficiency of their internal audits through this tool. The tool analyzes your data and automates key tasks to transform your workflow.

## 6. Labor Compliance Audit Management

Labour law compliances in India are complex, with multi-locational organizations managing hundreds of licenses, registrations, and renewals each month. Variations in state-specific rules add further challenges, making effective compliance management dependent on deep legal expertise and robust organizational resources.

## 7. Contract Management

Enterprises handle thousands of contracts across vendors, suppliers, employees, and more, making management complex and time-consuming. Contract management software streamlines the entire contract lifecycle with a secure, scalable, and searchable central repository—enhancing visibility, accessibility and control.

## 8. Secretarial Automation

The Companies Act 2013 has intensified disclosure requirements, demanding 4 board meetings, ~16 committee meetings, and an AGM annually—consuming 30+ days of a Company Secretary's time in manual documentation. Secretarial Automation simplifies Board Meeting Management with automated, transparent, and real-time dashboards, enhancing compliance, communication, and collaboration.

## 9. Audit Management

Large organizations today undergo multiple audits in a financial year—ranging from financial, operational, technology, and quality audits—across diverse locations and business units. These audits involve extensive collaboration between internal and external stakeholders, resulting in the identification of key risks and the development of structured action plans.

## 10. Enterprise Risk Management (ERM)

Our ERM tool helps businesses identify, manage, and report risks in real time.

Our platform gives leaders, auditors, and risk owners a 360-degree view of all organizational risks through data-rich dashboards, enabling them to make proactive decisions that align with business goals. It's fully compatible with global standards like ISO 31000 and comes with robust security features, including advanced encryption and two-factor authentication.

The platform also includes a comprehensive document management system and innovative add-ons like a ticketing system and internal chat. Its predictive and prescriptive analytics capabilities help you analyze past data to forecast future outcomes and recommend actions to optimize your operations.



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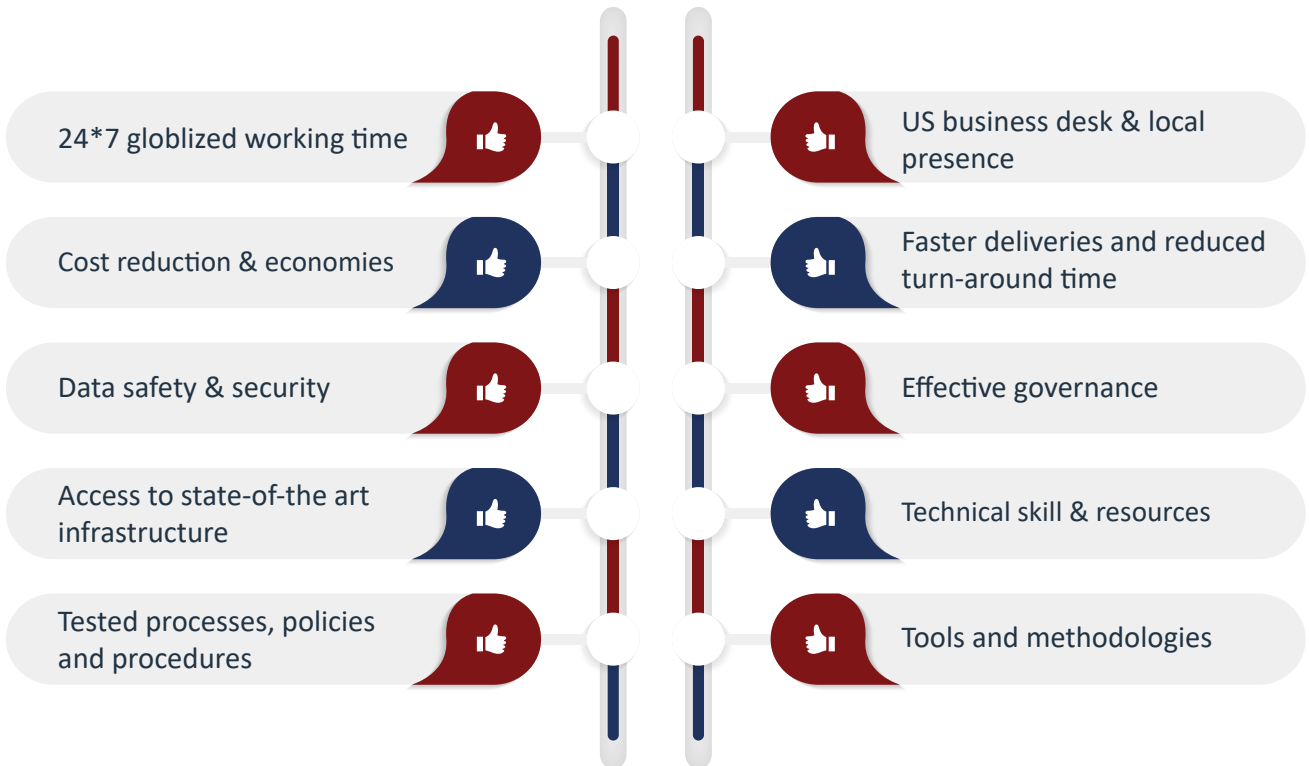
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# Accounting Outsourcing & Managed Services



Our Global Delivery Model helps the organizations to procure the support services from any corner of the world hence helping them to save on the cost while meeting deadlines and minimizing possible risks. With proven delivery processes, quality controls, advanced tools, infrastructure, risk mitigation strategies, and skilled resources, we provide seamless, cost-effective, and efficient solutions for our global clients.

**The key pillars of our successful delivery system are:**



## Our Locations

### NOIDA

(Delhi NCR - Corporate Office) A-109,  
Sector - 136, Noida - 201304, India  
T: +91 120 259 8000

### GURUGRAM

001-005, Emaar Digital Greens  
Tower-A, 10<sup>th</sup> Floor, Golf Course  
Extension Road, Sector 61,  
Gurugram - 122102  
T: +91 124 430 1551

### PUNE

3<sup>rd</sup> Floor, IndiQube Park Plaza,  
CTS 1085, Ganeshkhind Road,  
Next to Reliance Centro Mall,  
Shivajinagar, Pune - 411005, India

### DELHI

(Registered Office) B-27, Soami  
Nagar, New Delhi - 110017, India  
T: +91 120 259 8000

### MUMBAI

4<sup>th</sup> Floor, Iconic Tower, URMI Estate,  
Ganpat Rao Kadam Marg, Lower  
Parel, Mumbai - 400013, India  
T: +91 22 4474 3400

### BENGALURU

Prestige Obelisk, Level 4, No 3  
Kasturba Road, Bengaluru - 560 001,  
Karnataka, India  
T: +91 80 2248 4555

### CHENNAI

Prestige Palladium Bayan,  
Level 5, 129-140, Greams Road,  
Thousand Lights, Chennai - 600006  
T: +91 44 4654 9201

### DEHRADUN

1<sup>st</sup> Floor, "IDA" 46 E.C. Road,  
Dehradun - 248001,  
Uttarakhand, India  
T: +91 135 271 6300

### HYDERABAD

25, 4<sup>th</sup> Floor, Veer Chambers,  
Door No: 1/10/63/1/1,  
Opposite Shoppers Stop,  
Old Patigadda, Chikoti Gardens,  
Begumpet, Hyderabad,  
Telangana - 500016

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