### NANGIA GROUP







Healthcare Managed Services



## Nangia Group

Nangia Group is a premier professional consultancy services firm that strives to add value to the pursuits of its clients and positively impact their beneficiaries. Founded in 1984, the group provides a wide gamut of services in the consulting space. Since its inception in 1984, the firm has emerged as the finest tax and advisory firm, offering a comprehensive array of services across diverse sectors, encompassing Audit, Assurance, Taxation, and Advisory. The group has over 800+ professionals with dedicated 8 offices across India.

The access to quality and affordable healthcare has been a legacy challenge in our country specially in the remote and rural areas. Our health care team works very closely with state health department to ensure setting up of District state of the art hospitals & specialty hospitals with latest diagnostic labs. The team supports in Upgradation and restructuring of existing health infrastructure. We Facilitate in using technology platforms for setting up the telemedicine centers with operations and management.

The group provides a wide gamut of services across consulting and advisory space to Private and Public sector clients, our key services includes Financial advisory, IT and digital advisory, Risk advisory, Cyber security (CERT certified) for Hospitals, Pharmaceuticals, Diagnostics, Med. Tech firms, Digital Health and Health IT companies. Firm provides solutions related to managed health care services, outsourced services, feasibility and DPR studies, operational efficiency enhancement projects and providing last mile access to healthcare services through IT enabled telemedicine services.



Serving 2000+ clients from 50 countries



Serving clients efficiently since 1984



Consistently rated as leading firm by International Tax Review



800+ people led by 40+ leaders



360 degree professional support to clients

### Sarvodaya Hospitals

Sarvodaya Health care group is our associate partner firm for health care projects, the group has over 31+ years history of delivering healthcare excellence. The group operated two large tertiary care hospitals with over 500+ bed capacity across NCR region. Sarvodaya Hospital is equipped with the latest medical technologies and staffed by a team of over 300 highly qualified doctors and healthcare professionals. Sarvodaya Hospital has also been recognized for its commitment to quality and patient care. The hospital is accredited by the National Accreditation Board for Hospitals and Healthcare Providers (NABH) and has received several awards and accolades, including the Best Multi-specialty Hospital in NCR by the Times of India Healthcare Awards. The healthcare group has various center of excellence including State of Art clinics, Allied health sciences, center of Imaging and Nursing center of excellence in which they train and nurture health care resources of different cadres including B.Sc nursing, ANM, GNM, Mid-wife, Paramedics and Lab. Technicians. The institute has successfully produced over 1000+ health care resources and has placed in different countries to provide health care managed services.



### Housepital

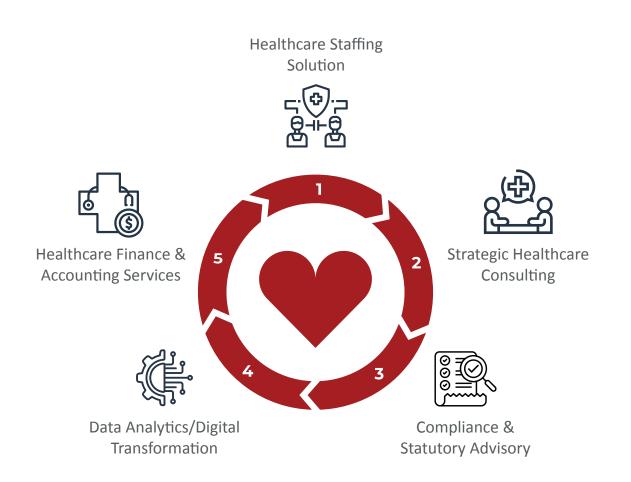
Housepital is another associated partner firm that provides home-based medical services to patients in need, founded in 2015 with a vision to improve the accessibility and affordability of healthcare services across world.

The company provides range of medical services including nursing care, physiotherapy, medical equipment rental, lab tests, and doctor consultations. So far the company has provided health care services to over 50,000 patients. The company has been awarded with "Best Healthcare Start-up" award at the Startup India Rocks Summit in 2016, and the "Top 10 Healthcare Startups" award at the TiE Global Summit in 2017. Housepital offers a range of medical services including nursing care, physiotherapy, medical equipment rental, lab tests, and doctor consultations. The services are delivered by a team of qualified and experienced healthcare professionals who are trained to provide personalized care to patients in the comfort of their homes.

### Why choose us?

At Nangia Group, we provide exceptional service to our clients. With our team of experienced professionals who possess specialized knowledge and credentials in the healthcare industry, we offer tailored solutions that meet the unique needs of each client. We use advanced technology and software solutions to streamline processes and improve efficiency, which translates into cost savings for our clients. Our commitment to regulatory compliance ensures that clients remain in compliance with all relevant laws and regulations. We are proud to offer exceptional customer service, with a focus on responsiveness, clear communication, and client satisfaction. Don't just take our word for it - our satisfied clients can attest to our credibility and reliability. Choose us for your healthcare managed service's needs and experience the difference that our expertise and commitment to excellence can make.

### What do we do?



### What we Offer?

Nangia and group offer complete suite of advisory and consulting offering to healthcare, hospitals, Pharmaceuticals, diagnostic and medical technology firms and related industries. We have inhouse team of highly skilled professionals with extensive experience and expertise in the healthcare industry the same is reflected in our past track records of delivering successful engagements. Our deep understanding of the industry and domain provides us the ability to leverage cutting-edge technologies and offer tailor-made solutions that effectively address the most pressing challenges confronting healthcare organizations today.

Our team comprises experts from a wide range of backgrounds and specialties, which confers upon us a distinct advantage in providing comprehensive healthcare managed services. Our proficiency in various areas such as healthcare finance, operations, compliance, and Digital technology empower us to add significant value to our projects, and our deliverables consistently surpass clients' expectations.

Overall, our robust domain knowledge and multidisciplinary capabilities enable us to provide our clients with end-to-end healthcare managed services that facilitate optimization of their operations, improvement of patient care, and attainment of their strategic goals.





### Healthcare Staffing Solutions

At Nangia, we offer a comprehensive and all-encompassing solution for healthcare human resource management, catering to a wide range of skilled and certified personnel, such as nurses, ANMs, GNMs, and paramedic staff.

Our healthcare training program is a comprehensive and personalized approach to equip healthcare professionals with the necessary skills and expertise to excel in their respective fields. From enrolment to deployment, we provide a holistic experience that includes hands-on training, new age skills development, and on-the-job support. Let us guide you through the journey towards a fulfilling and successful healthcare career.



#### **Enrolment**

All the member hospital and training institutes enroll eligible candidates for admission in respective courses for different cadres.



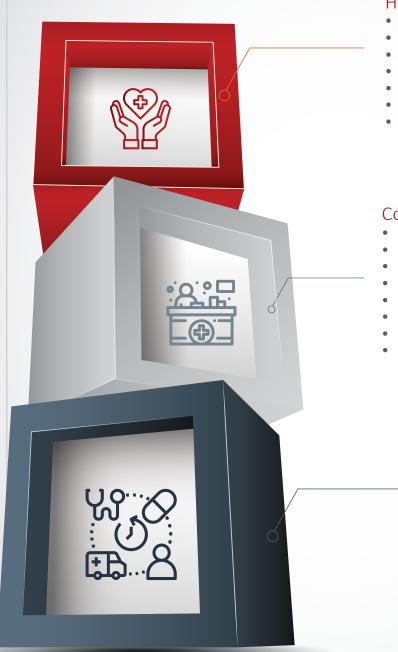
#### Study and training

All the cadre of health care resources are trained in respective courses through hands on skill development methods to understand each of skill set required in hospital and health care setting.



#### Assessment and Evaluation

Evaluation thorugh internship and different assessment tests, Sharing successful profile with successful profiles to partner sharing healthcare institutions.



## Unique Offerings of our Healthcare Resources

- Crisis and Rapid Response
- Census Fluctuation
- Maternity leave Replacement
- Stand-in Staffing
- Program Launch Placement
- Sudden Exit
- Medical Leave

### Comprehensive Services for

- Hospitals
- Inpatient Centres
- Outpatient Centres
- Long Term Care Facilities
- Residential Facilities
- Community Mental Health Centres
- Managed Care Companies
- State and County Departments

#### Fleximode Services

- Short-Term
- Long-Term
- Per-Diem
- Contract-to-Hire
- Travel
- Emergency Response
- Project

A one-size-fits-all solution doesn't work in the realm of human resources. Our team of HR Professionals will deliver customized services based on your organization's unique needs.

#### Home Care Services

We are a leading provider of comprehensive healthcare staffing solutions care, residential and nursing homes, hospitals, medical facilities and establishments that need person-centred personnel. By providing staffing solutions that are cost-effective and high quality, Nangia Group helps with everything that is required. Our extensive database of experienced support workers, carers, healthcare assistants and nurses of various specialities is available to provide high quality care on demand to our clients for:

- One-off shifts, Staff Absence and shortfall (often at very short notice),
- Establishing a new unit, whilst permanent staff are recruited,
- Emergency cover during very busy periods,
- Temporary and Permanent positions
- Regular Support to full time teams
- Contract or SLA (Service Level Agreement) Arrangements.





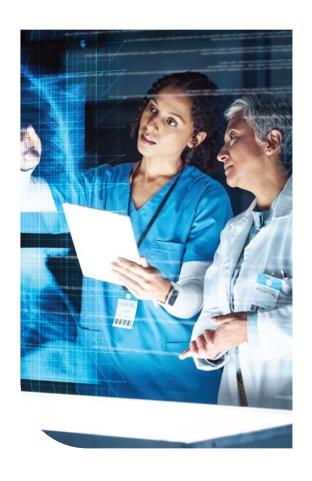
# Nangia Healthcare Staff can help with a broad range of:

- Elderly and mentally infirm care
- Brain and Spine Injuries
- Complex behaviours
- Mental health Conditions
- Learning and Physical disabilities
- Adult Protection and advocacy
- Citizenship and social inclusion
- Relationship and sexuality
- Communication

## Healthcare Data Analytics/ Business Intelligence

"Without data you are just another person with an opinion" as said by W.Edwards Deming. Nangia group offers a comprehensive suite of data analytics services which include operational data analytics enhance staff scheduling optimization and facility maintenance. Our expert team specializes in patient and financial analytics services, analysing patient data through segmentation, journey analytics, treatment plan optimization, and financial expenditures. Innovative and professional tools and systems used in the healthcare industry to collect, store, share, and analyze health data.

- Electronic Health Records (EHRs) / Personal Health Records (PHRs)
- Hospital Management Systems
- Electronic Prescription Services
- Health surveys including Government driven initiatives
- Hospital Billing & Insurance Claims portals
- Clinical & academic research data
- Imaging and diagnostic findings
- Health-Related Smart Phone Apps and wearable devices





### **Digital Transformation**

We assist our clients with walking on the journey on Digital Transformation through end-to-end process. It starts with as-is assessment of current systems, process and their MIS. Development of HMIS/ ERP as the need of client which facilitates real time data and information on the KPIs firm.

Our organization is dedicated to creating cutting-edge digital solutions that utilize advanced technologies to optimize workflows, streamline processes, and enhance patient care delivery for healthcare organizations. Our team of experts combines their deep knowledge of healthcare systems with their expertise in technology to create customized digital solutions for each client. With our digital solutions, we have helped healthcare organizations to achieve significant improvements in patient care delivery.

### Compliance and Statutory Advisory

Healthcare and aviation are the two most regulated industry; we understand the healthcare industry leading practices and assist the existing and upcoming firms in health care arena through various compliance and statutory audits services which are required to adhered by institutions. We help you align your compliance program with your company's existing culture and develop solutions that complement your strategic business priorities.

- Compliance program design and implementation
- Risk and business process assessments
- Policy and procedure development
- Promotional and non-promotional content management
- HCP engagement processes
- Training and supplemental staffing
- Market access and specialty product compliance
- Medical affairs services
- Independent Review Organization (IRO) preparedness





### **Enhancing Patient Care**

We believe that a trained and monitored workforce produces the results. With this aim we are providing consulting services to Hospitals, Pharma and related industries to train and re-train their resources.

The firm has over four decades' experience in staffing healthcare facilities means we understand the challenges small communities face and have proven solutions to fill those unique needs nationwide.

Our putting-people-first approach leads us to greater personal understanding and personal contact with the physicians we present — that results in better quality candidates. Our approach to cost containment is an end-to-end solution that encompasses not only rates, but soft savings and, most importantly, our ability to fill better and faster than anyone else.

### Finance and Accounting Services

At Nangia Group, our finance and accounting services are a cornerstone of our healthcare managed services offerings. We understand that the financial health of healthcare organizations is critical to their success, and we are committed to leveraging our financial expertise to optimize financial performance. Our range of finance and accounting services includes managing accounts payable and receivable, conducting financial analysis, providing bookkeeping services, processing payroll, ensuring tax compliance, budgeting, forecasting, and financial reporting. We understand that each healthcare organization has unique financial needs and challenges, and we work closely with our clients to provide customized financial solutions that align with their strategic goals. Our team of experienced financial professionals is dedicated to providing our clients with exceptional service and support. We strive to maximize financial efficiency and transparency, reduce costs, and improve overall financial health for the healthcare organizations we serve. At [company name], we are committed to helping our clients achieve their financial objectives and ensuring compliance with regulatory requirements.



### Strategic Healthcare Consulting

At Nangia, we offer strategic planning services that are specifically designed to help healthcare organizations achieve their long-term objectives. Our strategic planning process is tailored to meet the unique needs of each organization we work with, and we take pride in helping our clients achieve sustainable success. We start by conducting a comprehensive analysis of your organization to identify your strengths and weaknesses, as well as opportunities for growth and improvement. This analysis helps us understand your organization's unique challenges and opportunities and develop a strategic plan that is tailored to your specific needs. Our strategic planning services include setting clear and measurable goals and objectives, identifying key performance indicators, developing a detailed action plan, and establishing metrics to track progress and measure success. We also provide ongoing support to ensure that the strategic plan is executed effectively and that your organization stays on track to achieve its objectives.

### Accreditation and Licensure:

Nangia Group and Sarvodaya Hospital are accredited and certified by various statutory bodies.





Capability Maturity Model (CMM) - Level 3





### List of Clientele and Partners











































































































### **Our Experts**



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